

Sept 1, JOHANNESBURG / Sept 2, DURBAN / Sept 3, CAPE TOWN

# SALESGURU LIVE!

BOOK NOW! WILL SELL OUT FAST!

R699 (excl)  
per seat  
WILL SELL  
OUT FAST

## NEW LESSONS FOR A GREAT SALES MINDSET

FEATURING TWO OF SA'S LEADING SPEAKERS:  
**QUINTON COETZEE AND ROBIN BANKS**

Audience: Anyone involved in selling, account management  
business development, sales management etc.

**QUINTON COETZEE's** highly energetic, professional presentation called Back-to-Basics ... San Solutions has wowed audiences worldwide and will do the same for SALESGURU audiences this September.

In this presentation, Coetzee will bring lessons he learned while living with the San Bushman Tribe in the Namib Desert to help you tap into your natural potential to improve your sales skills and performance and re-ignite dormant or under-utilized business skills. Among the things you'll learn:

- **Knowing your clients**
- **Vision, strategy and self-motivation**
- **Adaptability, flexibility and versatility**
- **Dealing with competitors**
- **Boosting efficiency, effectiveness and productivity**
- **Recognizing and exploiting hidden opportunities**
- **Coping with setbacks and adversity**
- **Work smarter, not harder**
- **Time management**
- **Planning and strategy**



### DETAILS:

**JOHANNESBURG:** Wednesday September 1, 2010

Il Grande Cinema at Montecasino

**DURBAN:** Thursday September 2, 2010

The Barnyard Theatre, Umhlanga

**CAPE TOWN:** Friday September 3, 2010

The BMW Pavillion, the V&A Waterfront

**TIME:** (All Events) 08h00 to 11h00

Registration starts at 07h00

**COST:** R699.00 (Excl. VAT) per delegate

**TO BOOK:** Call Alisha or Melloney on 011 234 7590, send an email enquiry to [alisha@salesguru.co.za](mailto:alisha@salesguru.co.za) or [melloney@salesguru.co.za](mailto:melloney@salesguru.co.za) or visit [www.salesguru.co.za](http://www.salesguru.co.za) to download a fax-back booking form.



**ROBIN BANKS'** Success is a Choice is a powerful inspiring and motivating presentation from this established master of the subjects of Mind Power and Personal Mastery. He is highly

sought after internationally and has presented for CEOs and Senior Management from global Fortune 500 companies. During this captivating presentation, Robin will demonstrate to SALESGURU audiences the impact that the following concepts have on people's lives:

- \* **The power of mindsets**
- \* **Dealing and coping with change**
- \* **Internal vs external control**
- \* **Maintaining a positive attitude**
- \* **Creating empowering beliefs**

5% DISCOUNT FOR EARLY BOOKINGS UNTIL JUNE 30

5% DISCOUNT FOR FIVE OR MORE BOOKINGS

