

MAY 5 (JHB), 6 (DBN) and 7 (CPT) / 08H00-11H00

SALES GURU

LIVE!

BOOK NOW! WILL SELL OUT FAST!

ONLY R699 (excl)
PER SEAT
BOOK BEFORE
APRIL 1 FOR
DISCOUNTS

BRING IT ON!

with

GAVIN SHARPLES

GAVIN SHARPLES is a legend in the sales training & speaking space. A former top producer at Liberty Life and Million Dollar Round Table achiever, he has for the past decade made his living influencing sales teams to excel. Long a **SALES GURU** partner, his **NEW PRESENTATION** is different, positive and a breath of fresh air. Be prepared never to think the same, ever again.



YOU WILL LEARN:

- THE THREE **ACTION** SECRETS TO TURNING A SALES **SLUMP** INTO A SALES **BOOM**
- DISCOVER **YOUR POINT OF DIFFERENCE**; THE ONE THING ABOUT YOU THAT CANNOT BE COPIED AND IS **YOUR SECRET SALES WEAPON**
- HOW TO MANAGE AND REACT TO ANY SALES SETBACK WITH AN ATTITUDE OF '**BRING IT ON!**'
- WHAT CAUSES BUYERS TO BUY: A FRESH LOOK AT **BUYING MOTIVES**
- GET **AUDIENCE SALES QUESTIONS ANSWERED** ON THE DAY

Intro: Colin Browne

Publisher of **SALES GURU**



The greatest sales lessons from the most recent editions of **SALES GURU**: what they are, how we got to them, and **how you should be applying them in your selling day today!**

DETAILS:

THE BIG IDEA: Sales Legend Gavin Sharples offers a brand-new presentation that demonstrates why the key to success in sales is ACTION!

WHO SHOULD ATTEND: Anyone in Sales, Customer Relationship Management, Account Management, Sales Management, Leaders, Business Owners and anyone in a revenue-generating role.

WHAT IT COSTS: R699.00 (Excl. VAT) per seat

WHEN IT TAKES PLACE:

JOHANNESBURG: MAY 5, 2010, IL GRANDE NU METRO, MONTECASINO

DURBAN: MAY 6, 2010, SUPERNOVA THEATRE, SUN COAST CASINO

CAPE TOWN: MAY 7, 2010, BMW PAVILLION, THE V&A WATERFRONT

TIME: Registration from 07h00 / Event runs 08h00 to 11h00

TO BOOK: Email alisha@salesguru.co.za or melloney@salesguru.co.za, call 011 234 7590 or fax the attached form to 086 600 7219

>>>>>>FOR DISCOUNTS SEE BOOKING FORM<<<<<<<

