

Mark

Thank you so much for the Kick-off event you've hosted for us on the 4th November 2011 – it was a brilliant evening with such a lot of energy and enthusiasm.

The first module has already done a great deal to remind the sales team of principles they already know but not always focusing on and to regain their energy and return back to basics again

We've had a lot of positive feedback and everyone was pleasantly surprised with the content and the way the session was run

Below are some of the responses we've received after the first session:

“Changing your attitude can make a big positive difference to your productivity and approach to your customer base; be the ACE; Always strive to continue your education. This will distinguish you from other sales people”

“SalesGuru was motivating and encouraged me to view negative scenario's as an opportunity. It emphasised the importance of positivity and how it can help you reach your goals. All of these points are vital in a sales environment”

“Nothing is impossible, believe in yourself and your abilities. No risk, No nothing”

“If something goes wrong use it as an opportunity to build a relationship with my customer and earn their trust”

“The refresher was great and I feel positive and passionate about sales and my career in sales”

“Need to take risks and not to be scared”

“Stay positive and around positive people – don't look for excuses”

“To have desire, turn this desire into action, to make these actions habits, which will contribute to my success”

Regards

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